

The Food Trust

Ensuring That Everyone Has Access To Affordable, Nutritious Food



Senior Associate, Development

The Food Trust is a nationally recognized nonprofit dedicated to ensuring that everyone has access to affordable, nutritious food and information to make healthy decisions. Headquartered in Philadelphia, The Food Trust works with neighborhoods, schools, grocers, farmers and policymakers in the city and across the country to develop a comprehensive approach to improved food access that combines nutrition education and greater availability of affordable, healthy food. More information about The Food Trust is available at www.TheFoodTrust.org.

The Senior Associate for Development will have diverse nonprofit fundraising experience, including a strong track record in developing grant proposals, building corporate partnerships, managing annual giving campaigns and overseeing fundraising events. The ideal candidate will have excellent interpersonal skills, and a passion for developing and executing creative fundraising strategies. This Senior Staff position will report to the Development Director, and will work closely with the Development Associate, program staff, and external partners.

Responsibilities Include:

- Work with the Development Director, Executive and Deputy Directors, and other program teams to research and identify public and foundation funders, and to develop, write, review and submit grant proposals and reports.
- Lead outreach and cultivation efforts to develop and maintain relationships with local and national corporate sponsors, including program and event sponsors (such as for Night Markets, farmers' markets, and conferences) as well as Food Trust agency sponsors.
- Supervise and support development and communications staff to generate revenue from individual donors and special events, including developing strategies, creating annual appeal mailings and working with external partners to plan and implement fundraising events.

Qualifications:

A bachelor's degree from an accredited college or university is required; a graduate degree in a related field of study is preferred. The ideal candidate will possess at least five years of related experience in nonprofit development activities, including successful experience obtaining major funding from foundations, individuals, and companies. Additional qualifications include: strong research, writing and editing skills; excellent interpersonal skills; the ability to thrive in a fast-paced and highly collaborative environment; willingness to think creatively about new approaches; supervisory experience; and a commitment to The Food Trust's mission.

Open Date and Hours: Immediate, Full-Time

Salary and Benefits: Competitive, based on education and experience

To apply: E-mail your résumé and cover letter to jobs@thefoodtrust.org. Please reference "Senior Associate, Development" in the subject line. Please do not call.

The Food Trust adheres to the policy of providing equal employment opportunities to all job applicants and employees regardless of race, color, religion, sex, age, national origin, veteran status, disability or sexual orientation.